



IPCOS Joins AspenTech Implementation Services Provider Program to Deliver APC Solutions for the Middle East and North Africa

Leuven, November 2013

IPCOS is pleased to announce that it has joined the AspenTech Implementation Service Provider (ISP) Program to implement advanced process control (APC) solutions for oil, gas, and chemicals operators in the Middle East and North Africa (MENA) region. This partnership agreement brings together IPCOS's services delivery capability and AspenTech's APC technology to create a solution delivery capability that will generate maximum operational benefits for our customers. IPCOS will be a preferred service provider as part of AspenTech's ISP program focussing on APC implementations in the region. The agreement comes into immediate effect.

The CEO of IPCOS, Peter VanOverschee said "IPCOS has a pool of well trained, professional APC resources with an excellent track record of delivering value to our customers. This agreement to implement AspenTech's leading APC solutions to operators will enhance our solution delivery capability in MENA and expand our services footprint in the region." "IPCOS and AspenTech have a common goal in the Middle East region and that is to deliver value through a combination of leading technology and services to our clients."

Michele Triponey, SVP of Global Services at AspenTech said, "AspenTech has a long history of providing process optimization software to the largest Middle East oil and gas companies to help them operate more efficiently and be more profitable. IPCOS will play an important role in ensuring that these companies are able to deploy AspenTech APC products – particularly the latest adaptive process control software – quickly with a shorter time to value."

About IPCOS

IPCOS specialises in providing services for the fast deployment of Advanced Process Control (APC) applications in the oil, gas and chemicals industries. These include APC implementation projects, process operations analysis, benefit studies, application maintenance and APC training services. The IPCOS team has significant experience managing large, complex projects and satisfying multiple stakeholders.

For further details visit www.ipcos.com or contact us at info@ipcos.com

About Aspentech

AspenTech is a leading supplier of software that optimizes process manufacturing – for energy, chemicals, engineering and construction, and other industries that manufacture and produce products from a chemical process. With integrated aspenONE solutions, process manufacturers can implement best practices for optimizing their engineering, manufacturing and supply chain operations. As a result, AspenTech customers are better able to increase capacity, improve margins, reduce costs and become more energy efficient. To see how the world's leading process manufacturers rely on AspenTech to achieve their operational excellence goals, visit www.aspentech.com.